

FOCUS!!!!!!!!!!!!!!!!!!!!!!

You now find yourself in a new leadership position within your council; you are concerned that all will go well this year. This is the perfect time to take stock of both your talents and the collective talents of your council. Both you and your council have a great deal of talent, but it will need to be FOCUSED.

Let's take a quick look at the administrative housekeeping chores first. Complete and send in that form 185 Report of Officers. Why is this important you ask? This is the information needed for directories; it allows others to communicate with you. Then there is the 365, filling this out insures that you have the necessary management team in place at the beginning of the year, thus allowing you to hit the ground running. Then there is the 2859 Report of Round Table Coordinator. This will insure that you are continuing to support each Catholic Community in your area. Remember, Round Tables are not a onetime set and forget, they must be renewed each year. This insures that you are actually serving their needs, and should be accomplished at the beginning of the year.

So now that the administrative stuff is done, what next? What do YOU want your council to ACHIEVE this year? YOU need to set the GOALS and PRIORITY. Without a set of goals you will just drift along. With each goal you must then ask: OK, what will it take to actually achieve this goal? It will not happen by itself. If your goal is to achieve Star Council (and it should be) then look at the individual components required. If your MEMBERSHIP goal is 8, but historically you have lost 3 members through normal attrition, then set your recruitment bar at 11 not 8. Same with INSURANCE. Is CHARITY a real part of your councils DNA? Certainly it should be, if so how are you going to fund it? You need to create a budget, this will give you an overall financial plan that is consistent with your goals.

Speaking of funding Charity and all the other good works you do: Are you planning on just continuing what your council has always done? Or will you foster your NEW BROTHER KNIGHTS ideas and let them help you achieve even higher levels of SUCCESS?? Remember they joined the Knights of Columbus in order to give back to the community. Do not deny them the opportunity to accomplish their goals. Occasionally an idea may not work, but you won't know until you try it. What do you have to lose? Certainly a lot less than you stand to gain.

Now is the time to FOCUS and chart your course for a SUCCESSFUL YEAR. Good things happen to councils that plan for success. FOCUS NOW!!! Harvest the rewards later!! Have a great year and have FUN!!!!